



## Safe Environment Engineering Joins AT&T's FirstNet Dealer Program

*Industry Experts in Public Safety Can Now Market, Promote and Co-Sell FirstNet Services*

**VALENCIA, California, Oct. 2, 2018** – Safe Environment Engineering, a provider of IoT smart sensor telemetry and environmental situational awareness systems, through its relationship with Two Way Direct, is joining AT&T's [FirstNet](#) Dealer Program. As part of its relationship with Two Way Direct, Safe Environment Engineering can now sell FirstNet services to eligible current and future public safety customers.

In support of AT&T's efforts to deliver FirstNet services to first responders under its contract with the First Responder Network Authority (FirstNet Authority), AT&T has engaged a group of dealers and solution providers with deep knowledge of public safety. This FirstNet Dealer Program will help get FirstNet's game-changing technology into the hands of first responders throughout the U.S.

"We are very pleased to join the Two Way Direct and FirstNet family. We believe in the ability of FirstNet services to change the communications landscape for first responders and its promise of dramatic positive change for all citizens during and after a devastating emergency," stated David Lamensdorf, CEO for Safe Environment Engineering.

FirstNet is the nationwide public safety communications platform dedicated to America's first responders. Being built with AT&T, in public-private partnership with the FirstNet Authority, FirstNet is bringing public safety a much-needed technology upgrade to help them connect to the critical information they need. Every day. And in every emergency.

"Enabling Safe Environment Engineering, through its relationship with Two Way Direct, to equip first responders with FirstNet service is a great way to meet public safety where they are," said Stacy Schwartz, vice president, AT&T Public Safety & FirstNet. "AT&T's FirstNet Dealer Program makes it easy for public safety agencies to work with the solution providers they know and trust – like Safe Environment Engineering – to sign up for FirstNet service."

AT&T works closely with indirect sellers who will be able to promote, market and co-sell FirstNet services. Safe Environment Engineering was selected for its focus on IoT smart sensor telemetry and environmental situational awareness systems for public safety agencies.

To learn more about Safe Environment Engineering, go to [www.safeenv.com](http://www.safeenv.com). To learn more about FirstNet, go to [FirstNet.com](http://FirstNet.com).

*\*AT&T products and services are provided or offered by subsidiaries and affiliates of AT&T Inc. under the AT&T brand and not by AT&T Inc.*

### **About Safe Environment Engineering**

Safe Environment Engineering provides an IoT system solution for collecting, monitoring, displaying, notifying and aggregating instrumentation sensor data including the CBRNE family of devices. We build wireless interoperable network telemetry devices that attaches to both legacy and new instrumentation and a Gateway product facilitating multiple redundant communication paths between the sensor's origin and a remote Subject Matter Expert. Our hardware is complemented by an extensive software package that replicates the instrumentation displays and further presents their readings and location within a geographic information system (GIS). We also offer complementary services such as cloud sensor data management, 3D plume modeling and asset/personnel capabilities management.

For more information, contact:

David Lamensdorf

Phone: 661-295-5500

Email: [DavidL@safeenv.com](mailto:DavidL@safeenv.com)